



Rotterdam, Warsaw 17th July 2023

Press Release:

CUSTOMS SUPPORT GROWS ACROSS POLAND AND THE UK WITH ACQUISITION OF RUSAK BUSINESS SERVICES

The Transaction

Customs Support Group ("Customs Support") is proud to announce that it has expanded its presence in Poland and the United Kingdom through acquisition of a leading Polish customs broker – Rusak Business Services ("Rusak"). This transaction will significantly increase Customs Support's service range in both countries, providing clients with broader access to modern customs services focused on efficiency, digitalisation and automation solutions. Customs Support consequently realises its buy-and-build strategy emphasizing the focus on international growth and expansion within the customs services sector. The key intention behind the acquisition is to provide further added value to the existing client base of Customs Support and Rusak while maintaining existing skilled management and employees and supporting further growth of all stakeholders of both businesses.

About Rusak

Founded in 1990 Rusak is an experienced and reliable partner in the customs sector. Rusak has built a nationwide network of offices in Poland, developed a team of expert personnel, and created an innovative business structure. To keep ahead of the competition Rusak operates with an innovative workflow system, supporting its clients and customs agents in the implementation of customs services. As a result of continuous growth and value-added services Rusak currently employs almost 200 people. Its activities are spread across more than 20 locations throughout Poland, including several offices in Warsaw and surrounding agglomeration, Łódź, Kraków, Upper Silesia, the Basin, Lower Silesia, Białystok as well as branches at the main Polish seaports in Gdańsk and Gdynia and the key airports in Warsaw and Wrocław. Furthermore, Rusak maintains border offices in Świecko, Dorohusk and Korczowa.

Rusak, as a Polish market leader, is recognised for their expert customs knowledge as well as dedicated solutions and flexibility towards their clients. For over 30 years of market presence, Rusak has proven to a broad range of clients their capacity to design efficient and compliant customs processes. They have remote customs clearance capabilities that allow them to provide services throughout both Poland and the UK. This makes them an ideal partner for importers and exporters, including goods owners and logistics services providers who require professional support for customs clearance. In addition, a





certificate of origin services as well as help in goods checks, sanitary and veterinary inspections, bringing Rusak as a good expansion of Customs Support's portfolio. Rusak provides for its clients a range of customs bonded and tax warehouses as well as numerous, dedicated simplified procedure locations. Rusak maintains AEO certification and a variety of customs authorisations, which ensures the use of simplified procedures for major customs processes and provides assurance for the payment of customs and tax duties. Moreover, Rusak offers its e-learning platform, which provides staff and clients with comprehensive knowledge regarding the various aspects of international trade.

"We are delighted to have Rusak join the Customs Support Group, which will expand our reach across both Poland and the UK, allowing us to provide even better services to our clients. We are committed to provide international quality of services and to embed our digital approach in both Poland and the UK. Together with Tomasz Rusak and the Polish team members we will continue to grow the quality and scope of services for our clients." said Frank Weermeijer, CEO Customs Support Group.

"I believe joining Europe's Nr 1 neutral customs service provider is the beginning of a new, promising chapter for us. I am convinced that this transaction will create new opportunities for growth and value among Customs Support and Rusak's clients and employees. I can see new opportunities for international and local growth on both sides of the transaction. We are confident that joining Customs Support Group will enable our clients to access the European customs services network, while offering even more customs expertise and focus on digitalisation and automation." Tomasz Rusak — CEO Rusak

By including Rusak Business Services to the Group, Customs Support marks the next step in being the leading, reliable and trusted digital customs services provider, offering its clients the high-quality customs expertise in 13 countries by provider.

About Customs Support Group

Headquartered in the Netherlands, Customs Support Group is Europe's leading independent, digital and neutral provider of customs services employing near 2,000 dedicated customs professionals serving over 30,000 customers annually. Through our extensive service offering and digital capability, we consistently support our customers in maximising regulatory compliance, achieving operational efficiencies, import duty optimisation, duty planning, and ongoing development for a constantly shifting customs landscape.

In addition to traditional brokerage and digital services, Customs Support Group offers customs consulting and gas measurement services.

The company is currently active in the Netherlands, Belgium, Germany, Poland, France, United Kingdom, Ireland, Italy, Finland, Sweden, Norway, Switzerland and Spain. In Europe, Customs Support Group





serves many cross-border clients in several industries such as automotive, food and beverage, manufacturing and many more. Customs Support is the number one in digital customs and invests substantially in the digitalisation of the customs processes.

About Castik Capital

Castik Capital S.à r.l. ("Castik Capital") manages investments in private equity. Castik Capital is a European Private Equity firm, acquiring significant ownership positions in European private and public companies, where long-term value can be generated through active partnerships with management teams. Founded in 2014, Castik Capital is based in Luxembourg and focuses on identifying and developing investment opportunities across Europe. Investments are made by the Luxembourg-based fund, EPIC II SLP. The advisor to Castik Capital S.à r.l. is Castik Capital Partners GmbH, based in Munich.

If you are the owner of a customs brokerage, gas measurement or other related services business and would like to know more about the possibilities of your business joining Customs Support, please contact Sebastian Ootjers — Director M&A and Corporate Development at (sebastian.ootjers@customssupport.com).

If you have any questions, please refer to our Marketing & Communications department at (marketing@customssupport.com).

Agnieszka Gocałek

Marketing & PR Manager Rusak Business Services

Tel.: +48 604219213

@: a.gocalek@rusak.pl